

MARCOS SEMOLA

CISO • Security Advisory Managing Director • G.R.C • Risk • IT • Cybersecurity • Bus.Dev

• +1 (346) 500-2963 • marcos@semola.com.br • infosecuritybook.com | linkedin.com/in/semola | LinkedIn TopVoice
• Houston, TX - United States

SUMMARY

EXECUTIVE PROFILE

Global IT, CISO, and GRC executive with 30+ years leading enterprise security, digital risk, and technology transformation across energy, professional services, and multinational enterprises. Proven track record scaling cybersecurity businesses, leading global teams, protecting multi-billion-dollar operations, and advising Fortune 500 boards and C-suites on cybersecurity, privacy, AI, and digital trust. Deep expertise in enterprise risk management across IT, OT, data privacy and protection, cloud, AI governance, and regulatory compliance domains.

KEY ACHIEVEMENTS

- Led a \$165M cybersecurity business for the US Energy sector with full P&L accountability, delivering 31.3% YoY growth.
- Member of Accenture Global Security Leadership for a \$9B security organization.
- Scaled EY cybersecurity advisory 4.6x; led 200+ professionals.
- Protected \$2.5B Shell Gas & Power operations across 35 subsidiaries.
- Delivered global security and governance programs across multinational enterprises.
- Built Atos cybersecurity practice from inception; exceeded revenue targets in 6 months.
- Launched and mentored 26 startups valued at \$30M.
- Trusted advisor to Fortune 500 C-suite executives and boards on cybersecurity, privacy, AI, and digital risk.
- Recognized with the IAPP Global Vanguard Award, ISSA Security Professional of the Year, and LinkedIn Top Voice

KEY SKILLS

Enterprise Risk Management • Governance, Risk & Compliance • Growth Strategy • Business Development • P&L Leadership • Go-to-Market Strategy • Stakeholder Management • Global Team Leadership • Board and Executive Advisory • Consultative Sales

EDUCATION

Master, Innovation (HEC)

Certificate, Disruptive Strategy (HARVARD)

MBA, Applied Technology (FGV)

B.Sc., Computer Science (UCP)

PROFESSIONAL QUALIFICATIONS

CIPM Certified Information Privacy Manager (IAPP)

CDPSE Certified Data Privacy Solutions Eng. (ISACA)

CISM Certified Information Security Manager (ISACA)

PCI Assessor in Data Security for Payment (PCI COUNCIL)

BS7799/ISO2700 Lead Auditor (BSI)

CCISO Chief Information Security Officer (EC-COUNCIL)

PROFESSIONAL EXPERIENCE

➤ US Energy-Cyber Managing Director

Accenture

04/2024 - Present Houston, TX - USA
P&L lead, \$165M ops, 31% YoY, Fortune 500.

➤ Security Advisory Partner

EY

03/2019 - 03/2024 Rio de Janeiro, Brazil
Led 4.6x cybersecurity growth, 200+ team.

➤ Managing Director

Founder Institute

06/2017 - 05/2019 Rio de Janeiro, Brazil
Launched 26 startups, \$30M portfolio.

➤ CIO / Executive IT Manager LATAM

Shell Oil Company

03/2009 - 06/2017 Rio de Janeiro, Brazil
\$13.3M OPEX \$68M CAPEX budget, strategy.

➤ Global IT GRC Manager

Shell G&P International

01/2008 - 03/2009 The Hague, Netherlands
Global GRC program, \$2.5B business, 35 JVs.

➤ Atos Head of Information Risk Consulting Operations

Atos Consulting UK

07/2005 - 12/2007 London, United Kingdom
P&L lead, \$12.3M global contracts.

➤ Atos Origin Security Consulting Manager

Atos Origin, Brazil

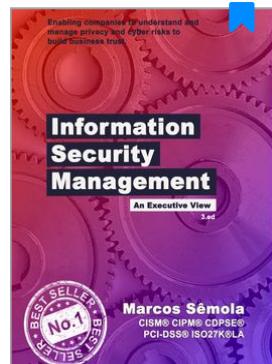
01/2004 - 07/2005 Rio de Janeiro, Brazil
Built new business, P&L, \$10M in 6 months

➤ Schlumberger Senior Principal Consultant

Schlumberger

01/2003 - 01/2004 Rio de Janeiro, Brazil
Led \$9.6M security projects, built practice.

BOOKS PUBLISHED



LANGUAGES

English

Proficient

Portuguese

Native

Spanish

Intermediate